

Rebecca Carr (B.S. BE), Meredith Roush (B.S. BE), and Kylie Snyder (B.S. BE)

OBJECTIVE AND BACKGROUND

Objective: To design and develop a plan to mass produce artisan-style dark chocolate bars, appealing to customers in a local market, with optimal quality in a zero-discharge plant. To emphasize sustainability and propose a profitable enterprise.

Background:

- Chocolate is a popular snack, dessert, and holiday item with a global consumer base
- Dark chocolate has nutritional benefits that attract consumers

IMPACT AND SUSTAINABILITY

- Fairtrade focus to ensure farmer wellbeing and sustainability of growing practices
- Cocoa farming provides jobs for 5-6 million farmers worldwide
- Antioxidants within chocolate reduce risk of cardiovascular disease and inflammation

MARKET ANALYSIS

- Globally, the chocolate market is valued at \$103 billion with a projected growth rate of 7% in the next 6 years
- ~ 67% of adults and 90% of youths purchase chocolate regularly
- Target market is the population of Indianapolis, especially those looking to shop locally

OPTIMIZATION

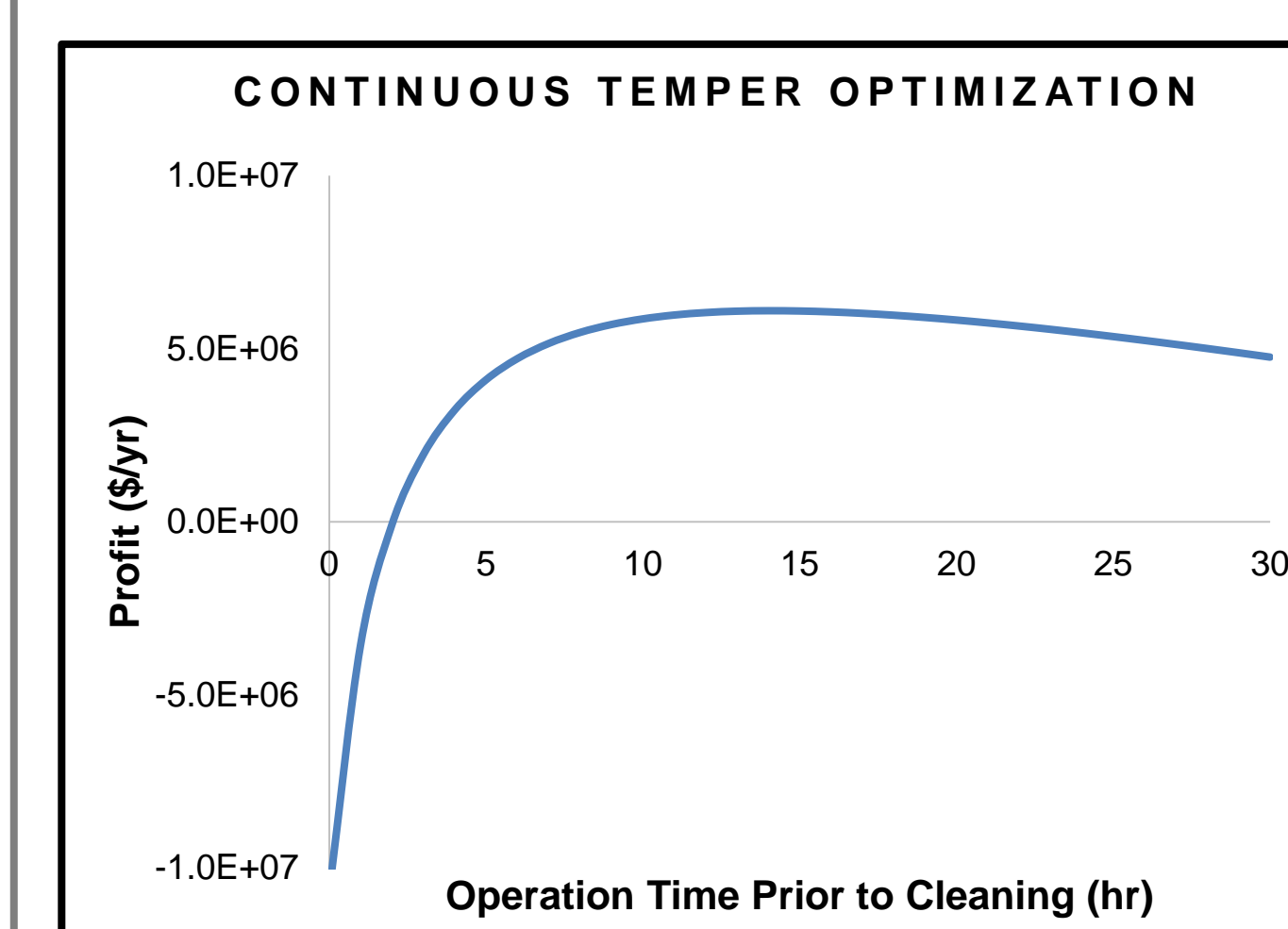
Criteria:

Minimize overall cost by altering equipment specification or production time.

Constraints:

- Cost-seeking to minimize production expenses
- Quality-particle size, flavor, texture
- Feasibility-availability of equipment and materials
- Market-appeal to consumers

UNIT OPERATION	OPTIMIZATION VARIABLE
Roast	Insulation thickness: 1.5 - 2 cm
Conche	Agitator diameter: 0.55 - 0.7 m
Temper	Tempering capacity: 62 kg Operation Time: 14 hours



ECONOMIC ANALYSIS

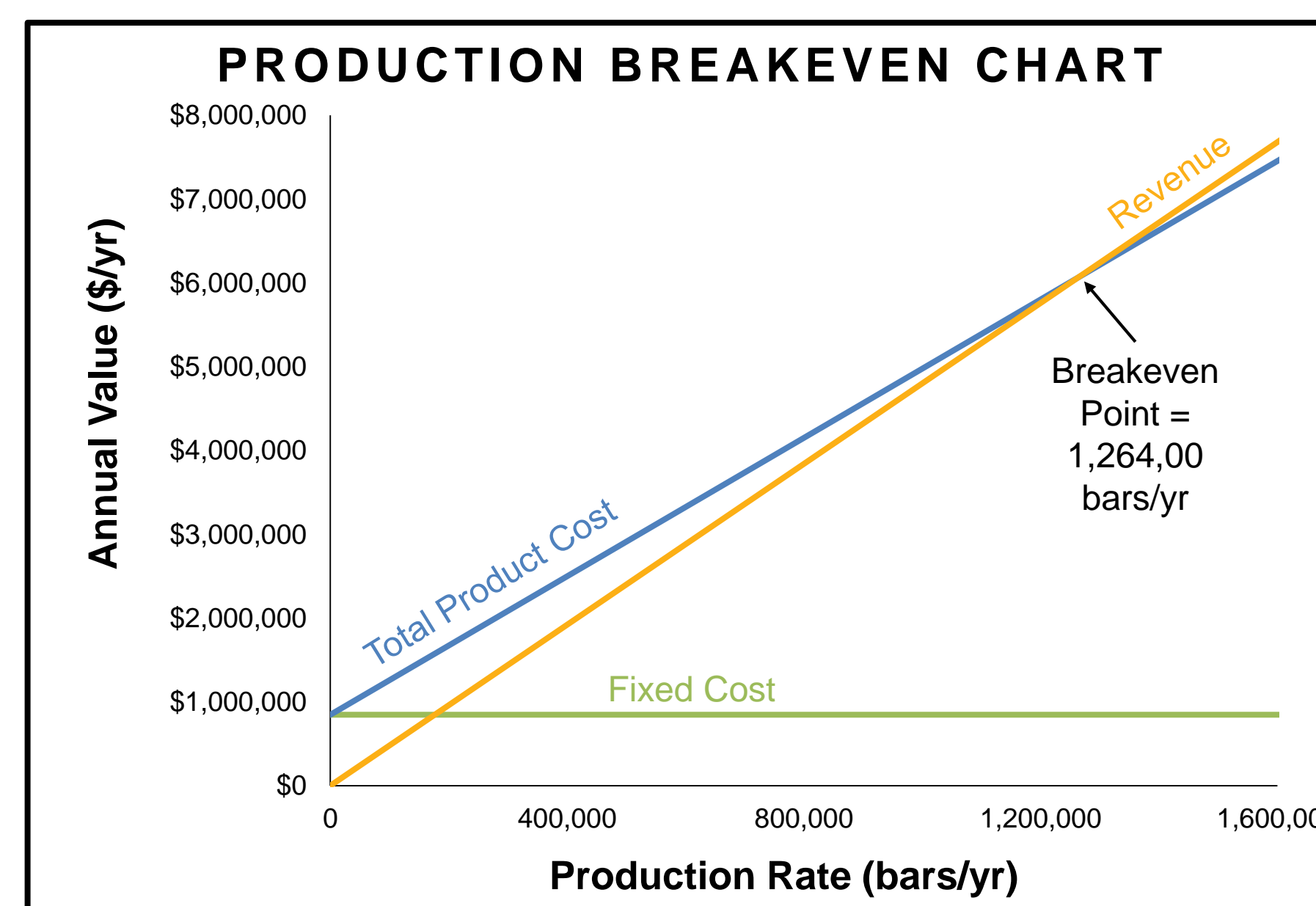
CASH FLOW ANALYSIS			
Year	Production %Max	Cash Flow \$/yr	Net Present Worth \$/yr
1	30%	\$180,607	\$149,139
2	50%	\$232,945	\$158,842
3	80%	\$311,451	\$175,371
4	100%	\$363,789	\$169,150
5	100%	\$363,789	\$139,678
6	100%	\$363,789	\$115,341
7	100%	\$363,789	\$95,245
8	100%	\$363,789	\$78,650
9	100%	\$363,789	\$64,946
10	100%	\$363,789	\$53,630
Total Net Present Worth			\$1,199,992

Estimated Internal ROI = 21.1%

INVESTMENT ESTIMATION		Cost
Cost Description		
Direct Costs	Equipment	\$238,554
	Installation, systems, facilities	\$481,879
Total		\$720,433
Indirect Costs	Engineering and supervision	\$76,337
	Construction, contractors	\$126,434
	Legal expenses, contingency	\$97,807
Total		\$300,578
Fixed Capital Investment (FCI)		\$1,021,011
Working Capital (WC)		\$178,916
Total Capital Investment (TCI)		\$1,199,927

- Analysis based on annual production rate of **1,570,750 bars per year**
- Proposed selling price = **\$4.80/bar**

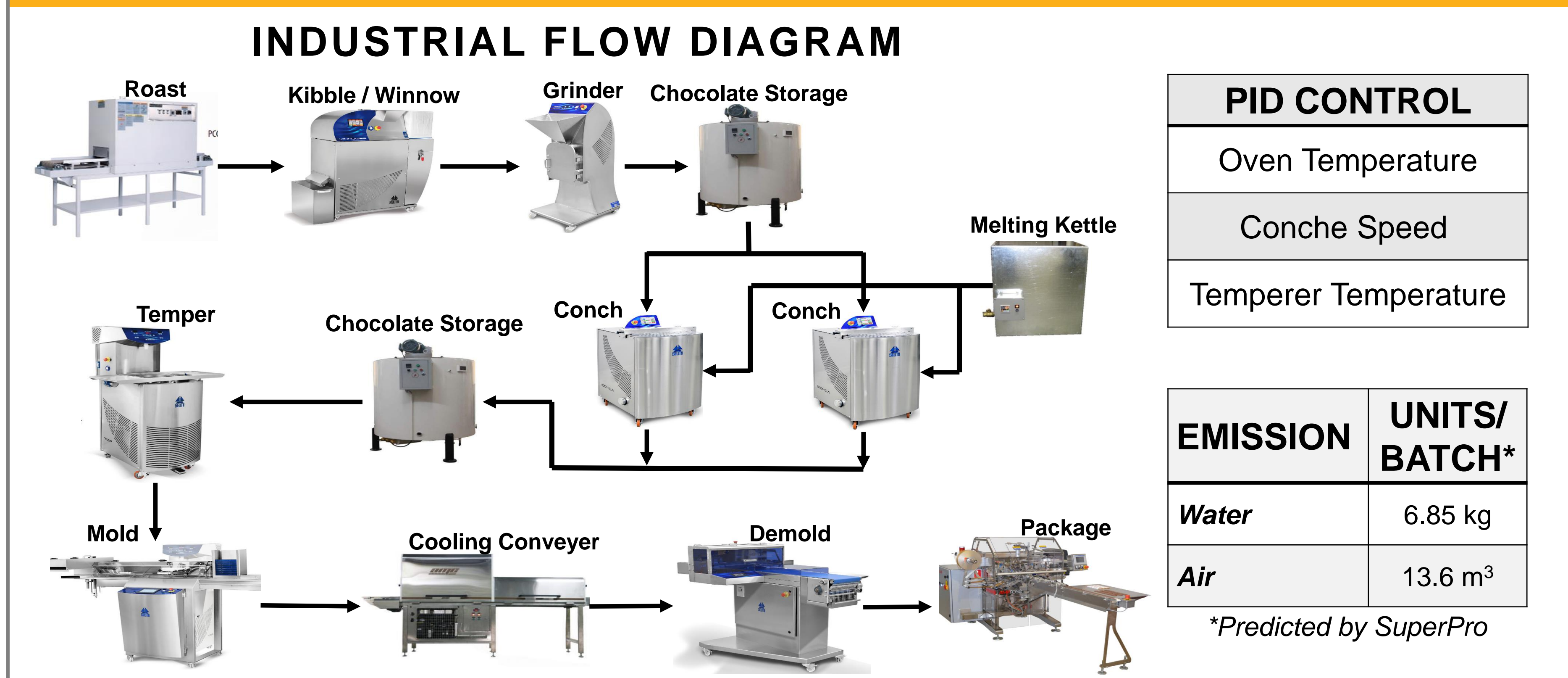
PRODUCT COST ESTIMATION	
Cost Description	Cost \$/yr
Manufacturing Cost	Raw Materials
	Operating Labor
	Supervisory and Clerical Labor
	Utilities
	Maintenance and Repairs
	Operating Supplies
	Depreciation (10yr Straight Line)***
	Local Taxes***
	Insurance***
	Plant Overhead Cost***
General Expenses	Administrative Costs
	Distribution and Marketing
	Research and Development
Total Product Cost (TPC)	



ALTERNATIVES

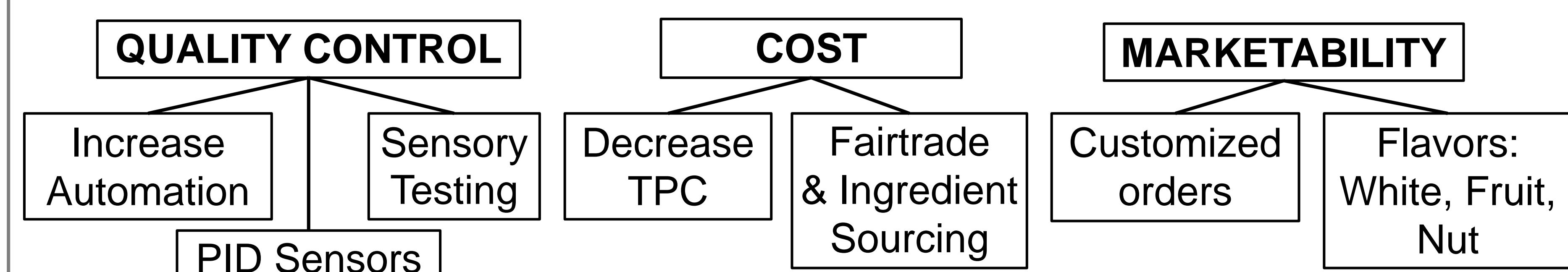
	Feasibility	Efficiency	Cost
Chocolate Production	Roasting	Electrically Heated Oven	
		Fuel-Fired Oven	
	Kibbling and Winnowing	Grinder & Blower	
		Mallet & Blower	
	Conching and Refining	Roll Refiner & Conche	
		Recirculating Ball Mill	
	Tempering	Grinder & Conche	
		Conventional Temper	
	Molding	Seed Temper	
		Supercritical Temper	
	Cooling	Hand Molding	
		Automated Molding	
		Vertical Cooling Tower	
		Zoned Cooling Tunnel	
		Jet Turbulence Cooler	

PROCESS DESIGN

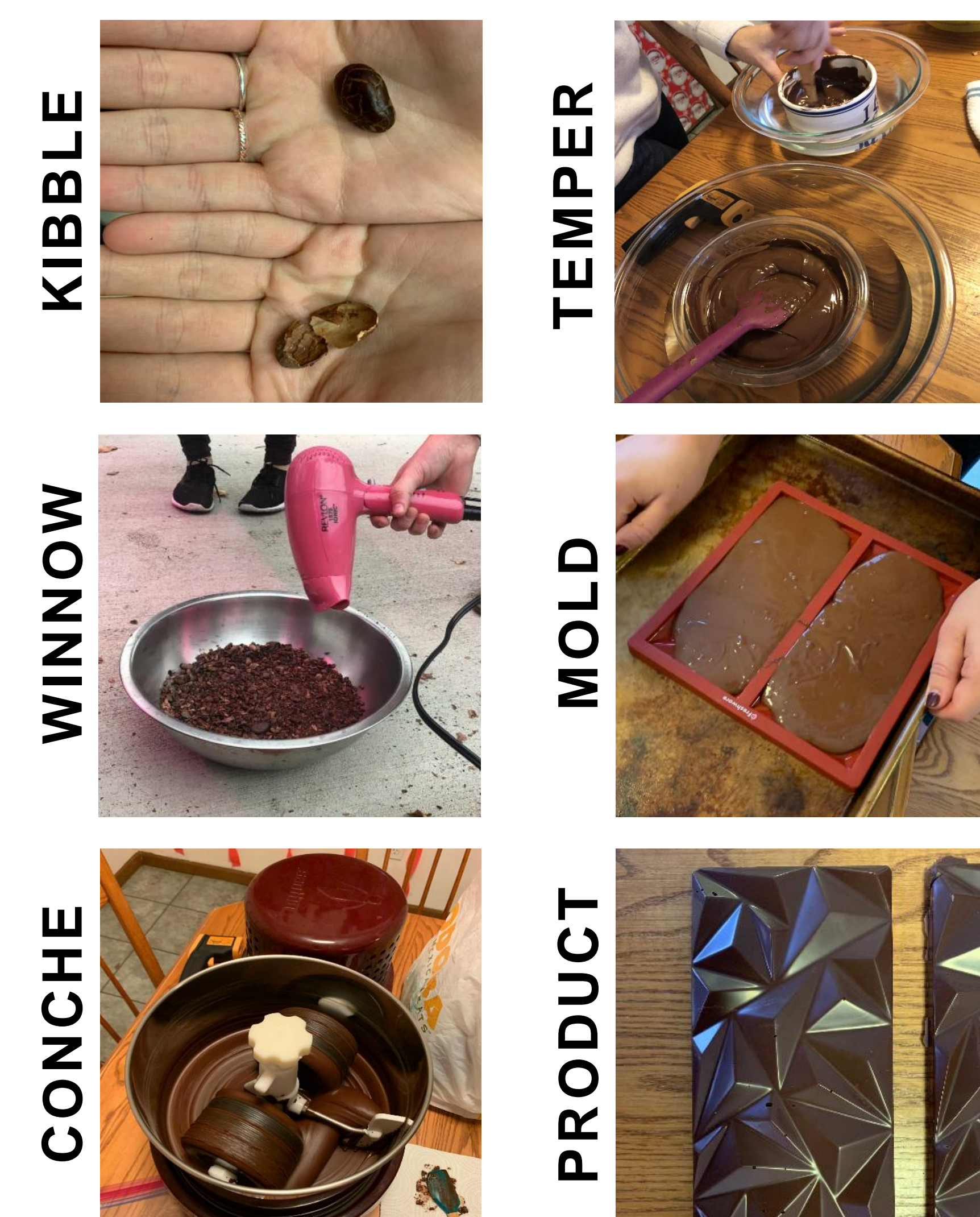


GANTT CHART		OPERATION	INPUT INGREDIENT	MASS LOAD (kg/day)	TEMPERATURE (°C)	POWER (kWh/day)
HOUR	0	Roast	Unroasted Cocoa Beans	189.07	120	72
	4	Kibble & Winnow	Roasted Cocoa Beans	183.43	25	8
	8	Grind	Cocoa Nibs	160.58	25	16
	12	Melt	Cocoa Butter	39.82	65	4.65
	16	Conche	Soy Lecithin	1.81	65	84
	20	Temper	Sugar	161.1	30-35	4.9
	24	Mold	Ground Cocoa Nibs	160.58	30	5
		Cool	Cocoa Butter & Lecithin	41.63	22	10.5
		Demold	Untempered Chocolate	362.1	25	10.5
		Packager	Tempered Chocolate	362.1	25	5

FUTURE WORK



EXPERIMENTATION



Ingredients:

- Raw cacao beans
- Cocoa butter
- Granulated sugar
- Soy lecithin powder

Experimental Design Variables:

- Recipe (% Cacao)
- Roasting Time
- Roasting Temperature
- Kibbling Time (Particle Size)
- Conching Time
- Tempering Temperatures
- Cooling Temperatures
- Cooling Time

Quality Testing:

Temperature reading, moisture content, power requirement, sensory analysis

Technical Advisor and Instructor:
Dr. Martin Okos

Acknowledgements:
Special thanks to Yvonne Hardebeck and Carol Weaver